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## NEW CERTIFICATIONS FOR CMS JobOps, Sage MAS 200 SQL and FAS Certified

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For the past few months, we at CMS have been hard at work studying and training, to stay up to date with some of the latest products from Sage.

**CMS is now pleased to announced that we are now certified in Sage MAS 200 SQL, Sage Fixed Assets (FAS) and JobOps.**

### Sage MAS SQL

SQL Server has been designed for businesses that demand faster processing, more efficiency larger data sets and more seamless integration to external applications. In MAS200 SQL, the data is stored in normalized tables within a relational database. While both products provide access to the data via ODBC, data stored within a SQL database can provide a better foundation for reporting, analysis, and integration giving you a high-performance, manageable accounting software solution.

### Sage FAS

Sage FAS is the leading fixed asset management software for medium-sized companies. Fixed Asset Accounting combines robust asset management with a simple interface to provide users with the power and functionality your situation demands. FAS automatically calculates depreciation, executes partial and whole transfers and disposals, manages bulk disposals with automatic gain/loss calculations and track transfer activity with as little as a single keystroke.

### JobOps

JobOps is fully integrated application designed for companies that Make, Service or Install their products. JobOps can help you if your business is custom building a product, providing installation or service in the field. Managing a job-driven business with a typical ERP software system presents it's challenges. JobOps Job Management Software provides critical tools needed to manage even the most complex jobs while streamlining the way you work — adding efficiency, control and greater visibility.

Give us a call to find out whether any of these products may be appropriate for your company.

CMS is committed to providing you with current product offerings as well as the expertise that is required to make you successful. We are your total resource for Sage MAS products, support, enhancements, training and consulting.

**CMS - Adding Value to All Aspects of Your Business**

## Sage MAS ERP Version 4.5 Update

### What's new in V 4.5?

Sage has incorporated even more former Extended Solutions into the base 4.5 Product. Version 4.5 focuses on changes to the Accounts Receivable, Bank Reconciliation, Payroll, Purchase Order, and Sales Order Modules. In addition, it includes a free fully functional CRM 7.1 User and Server License, as well as one Sage ERP MAS Intelligence Reporting License.

### Distribution of V 4.5:

Please keep in mind that Sage is distributing Version 4.5 via a download. They will not be sending DVD's unless specifically requested.

### Upgrading to V 4.5:

Please contact CMS if you are interested in learning more about upgrading to Version 4.5. We are more than willing to schedule a one-on-one meeting with you to discuss how the newly added benefits will be of value to you and your organization.

## Sage 100 the New Name for MAS 90 and MAS 200

As you may have heard, Sage is changing the names of many of its ERP software products in an effort to align US branding with the European division, and to create a more consistent brand experience for its partners and customers.

This name change will not affect the functionality of the products.

Sage 100 is the new name for Sage MAS 90 and Sage MAS 200 products.

### Within Sage 100, there are three offerings:

Sage 100 Standard – previously Sage MAS 90  
Sage 100 Advanced – previously Sage MAS 200  
Sage 100 Premium – previously Sage MAS 200 SQL

### Sage 100 - How will the name change affect you?

You may have already seen some communications from Sage about the product name changes as early as January of this year. In March, 2012, customers will begin to see information about Sage Summit, the annual conference for Sage customers and partners, with references to the new product names. As customers renew their Subscription, Maintenance, or Support Plans in the second half of 2012, they will begin to see the new names on their Plan Renewal Information. Beginning in October, 2012, customers will begin receiving products under the new names.

### What are we doing about this transition?

The CMS team have been working closely with Sage about this transition to help them create re-branding strategies that will benefit customers and partners. We are committed to bringing our community the most up-to-date news about this change. Nikki Spirito, your Account Manager at CMS, can provide you with any additional information you may need. Free feel to e-mail her at [nspirito@cmsct.com](mailto:nspirito@cmsct.com) or call her at 860.399.4215 x.202

Sage 100 Standard ERP  
Sage 100 Advanced ERP  
Sage 100 Premium ERP

## Message from the CMS Account Manager

### New Year Thoughts



First, we would like to thank you for your continued support and partnership. Everyone at CMS hopes that you and your loved ones had a safe and happy holiday season. Here are a few simple tips that will make your life easier in the New Year:

- 1) Please consult with us prior to upgrading your hardware. Many times we run into situations where clients are purchasing hardware that may not be compatible with their current MAS Version. We can provide the information you need to avoid this situation altogether.
  
- 2) It may sound simple, but, always create a backup company before making any drastic setup changes, updating your system, or adding on any new products. This way, if something adversely happens during the changes, you can always restore your backup and start again.
  
- 3) Please call us if you have any questions. Or call just to reassure yourself. We are here to help make your life easier, and to make you more efficient at your job.

Please keep in mind that our success depends on yours. Your input is welcome so please let us know how we can serve you better.

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## Weird excuses workers use when late to work

By Justin Thompson, CareerBuilder

Sure, we've all had rough mornings, and sometimes the weirdest things do happen that prevent us from getting to work on time.

A new CareerBuilder survey revealed that 16 percent of workers reported arriving late to work at least once a week or more, up slightly from last year. In addition, 27 percent of workers said they arrived late to work at least once a month.

So what were some of the other crazy excuses that hiring managers shared with us?

- Employee thought she had won the lottery (she didn't).
- Employee's angry roommate cut the cord to his phone charger, so it didn't charge and his alarm didn't go off.
- Employee believed his commute time should count toward his work hours.
- Employee claimed a fox stole her car keys.
- Employee was late because of a job interview with another company.

"One of the best ways to make sure you get to work on time is to get organized and plan ahead. Lay out whatever you'll need for the workday the night before, plan to be at the office early, account for expected commute delays and eliminate distractions in your morning routine." said Rosemary Haefner, vice president of human resources at CareerBuilder .

## CMS' Helping Hands

This year, in lieu of Holiday gifts and cards, CMS has elected to help those who are not as fortunate as us or do not have a voice, by making charitable donations to the following organizations:

- Shoreline Soup Pantry
- Connecticut Children's Medical Center
- Grey2K- Greyhound Rescue
- National Anti-Vivisection Society



Often times we lose sight of the "Holiday Spirit" by getting wrapped up in the commercialism of the season. Expressing generosity and kindness not only during the holiday season, but throughout the year, is the best gift one can give. This is one small way to spread the true spirit throughout the year.



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