

BusinessWorks

CUSTOMER

Burgess Specialty
Fabricating, Inc.

www.burgessfab.com

CORPORATE PROFILE

Headquarters

Houston, Texas

Type of Business

Precision sheet metal fabricating
and machining

Territory

South and Southwest

Number of employees

55

Annual Revenue

\$6 million

SYSTEM PROFILE

Computer System

- Microsoft Windows server
- IBM-compatible Pentium workstations
- Microsoft Windows

BusinessWorks

Modules in Operation

- Accounts Receivable
- Accounts Payable
- Crystal Reports
- General Ledger
- Payroll
- System Manager

BusinessWorks Re-tools Accounting for Leading Sheet Metal Fabricator

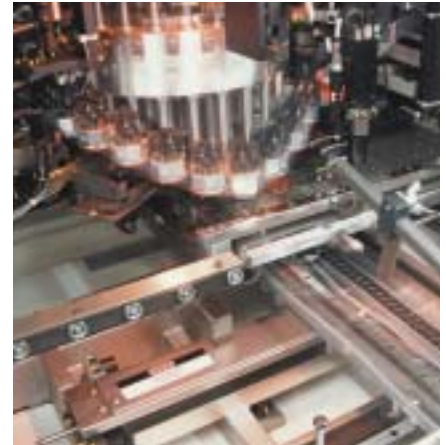
Burgess Specialty Fabricating is one of Houston's largest sheet metal fabrication shops, providing high-precision services for clients in many industries.

Software Meltdown

Unfortunately, the DOS-based accounting software that Burgess Specialty was using didn't uphold the firm's demanding standards. The aging software had been modified so many times to meet the company's industry-specific needs that it scarcely resembled the package described in the documentation.

Consequently, only the computer programmer who had made the modifications could effectively troubleshoot problems in the accounting software. Even more troubling, the numerous modifications had rendered the program vulnerable to intrusion. Anyone in the company using the software to create a bank requisition could enter the payroll section without a password and could alter records undetected.

When Lydia Engolio joined Burgess



Specialty as controller, she quickly determined the unsuitability of the accounting software. "That software was absolutely incapable of doing what I needed it to do," says Engolio. The company's president, Bill Burgess, concurred with her recommendation to identify a new accounting software package that could provide security and accommodate the growth of the company.

A Higher Standard of Efficiency

Engolio consulted with financial management colleagues in other

CHALLENGE

Replace substandard software with a completely automated accounting system that provides extensive financial management capabilities and easily accommodates growth.

SOLUTION

BusinessWorks financial and Payroll modules.

RESULTS

Streamlined automation from a-to-z; Seamless data flow; Improved accuracy; Easy payroll processing; Precise reporting, tax and deposit tracking; Quick month-ends; Automatic AP set up; Strategic financial insights.

“BusinessWorks has not only given us many more financial management options than we ever had before, but it’s given us growth room as well. And we value having those choices.”

*Lydia Engolio
Controller
Burgess Specialty Fabricating, Inc.*

businesses, whose recommendations included BusinessWorks. Working with a BusinessWorks reseller, she and Bill Burgess along with the company’s payroll manager evaluated software systems costing as much as \$20,000, before determining that BusinessWorks best met the company’s needs. “In comparison with other software products, BusinessWorks is very moderately priced,” she beams. Moderate cost notwithstanding, functionality was the foremost objective in choosing software. The way in which BusinessWorks handles creation of new general ledger accounts was fundamental in their decision.

“When I set up a new general ledger account in our old software, I also had to manually enter corresponding data in the income statement portion of the program, thereby introducing the possibility of data entry errors that would affect our month-end balance. Now when I set up a new general ledger account in BusinessWorks, I identify the type of account, such as income or cost of goods sold expense, and it automatically hits our income statement in the proper area,” explains Engolio.

“Payroll functions are particularly important for us because of all the tax reporting the company is required to do,” said Engolio. The BusinessWorks Payroll module prepares time-consuming payroll

reports and records including paychecks, W-2 forms and government reports. BusinessWorks substantially eases the burdens associated with tracking tax liabilities and deposits. “Payroll taxes were particularly demanding with our old system. Month-end journal entries used to take a half day of my time, but BusinessWorks has trimmed that down to a half hour. That’s because the modules are all linked, so I no longer have to make payroll tax journal entries at the end of each month. BusinessWorks does that automatically.”

Engolio also praises the recurring invoices feature in BusinessWorks. “That’s helpful for expenses such as rent,” she explains. “Once we close out at the end of a month, BusinessWorks automatically sets up Accounts Payable for the next month.”

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